



Assistance Fund

WHERE HELP & HOPE MEET



Annual Report 2010-2011



Assistance Fund

Our Mission

To provide critically or chronically ill individuals with access to advanced therapies through a continuum of services and programs, including education and financial aid.

Background Statement

The Assistance Fund was established by individuals with extensive understanding about the healthcare industry and the obstacles faced by uninsured and under-insured patients in need. Building upon this knowledge, our Board of Directors and leadership team effectively identified the needs of those in the health care industry, and more importantly the patients we serve, to meet the financial challenges faced by our patients.

More than just a funding resource, The Assistance Fund provides a continuum of services for those with chronic and life threatening illnesses. We make the most efficient use of technologies and leverage our understanding of the process to remove obstacles and streamline access to therapy.

Because at the end of the day, it's all about access. Access to advanced therapies. Access to financial aid. And, perhaps most importantly, access to a higher quality of life.





Dear Friends,

Since the inception of The Assistance Fund we have strived to provide hope, access to therapy and an improved quality of life to those living with chronic illness and in need of medication assistance. Over the past year, I have seen first-hand our success and the relief we give our patients.

- Granted over \$15.5 million dollars to more than 4,300 patients.
- Serviced over 14,000 patient calls with an average answering time of less than 20 seconds.
- Received a favorable OIG Advisory Opinion allowing us to help patients with health care premium expenses.

In addition to the above, other achievements support our commitment in providing financial assistance and education to our patients, their families and caregivers. It is this need for awareness that draws me to The Assistance Fund and its mission. I, along with all Assistance Fund associates, use available resources to provide awareness and place patients' access to therapy and resources at the forefront of our services.

As the Executive Director, I have personal pride in presenting you with The Assistance Fund's Annual Report. Reflected in our 2010 Annual Report, The Assistance Fund is comprised of a small community of like-minded individuals working to minimize the administration costs, while simultaneously increasing assistance access to the most needy throughout our country.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jeff Spafford', written over a horizontal line.

Jeffrey P. Spafford, Executive Director



2010- 2011 HIGHLIGHTS

2010 brought great achievements
to our patients.

91% of all donations went directly
to our patients.

Granted over
\$15.5 million to **4,397** patients.

Processed over **30,518** medication
claims and **4,592** applications for
assistance.

In **May 2011**, the Office of Inspector
General issued us a favorable opinion to
aid uninsured patients locate health
insurance and help underinsured
patients with premium costs.

Featured in Newspapers and TV
News Segments all over the country,
including the Orlando Sentinel,
LA Times, Chicago Tribune, Baltimore
Sun, WSOCTV Telecast in Charlotte, NC.

2010 BOARD OF DIRECTORS

The Assistance Fund has established a governance and operational structure that enables us to best fulfill our mission while efficiently allocating funding. The Board of Directors provide guidance and assistance to the leadership team, oversee and ensure accountability to our donors and patients and ensure that we are good stewards of the funds we receive in support of our patients.

Our Board of Directors aligns themselves with our vision and core mission to guide and set the pace for The Assistance Fund's current operations and future development.

BOARD MEMBERS

Jeff Spafford	Mark P. McGreevy
Edward Hensley	Jeff Milford
John C. Gravitte	Vincent E. Schreiber, CFA

“*My husband died ten years ago so I didn't have his budget magic on which to rely when I had to figure out how to cover the costs under Medicare Part D. Then **The Assistance Fund** appeared on the scene. I am so grateful for the help they have given me.*”

Lynne, TAF Patient Since 2010



PATIENT SERVICES

WHERE HELP & HOPE MEET

Calls Handled 14,393

Average Speed of Answer 19 seconds

Claims Processed 30,518

Average Claim Amount \$510

Patients Helped 4,397

Applications Processed 4,592

Average Grant Amount \$3,536

Top 10 States Serviced

1. Florida	6. Ohio
2. California	7. Michigan
3. New York	8. Illinois
4. Pennsylvania	9. North Carolina
5. Texas	10. Washington

OUR PATIENTS

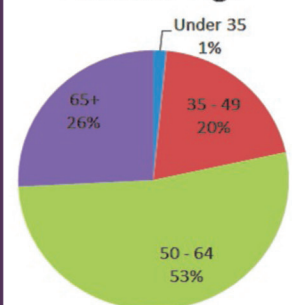
Average Household Size
2 PEOPLE

Average Household Income
\$31,360

PATIENT GENDER



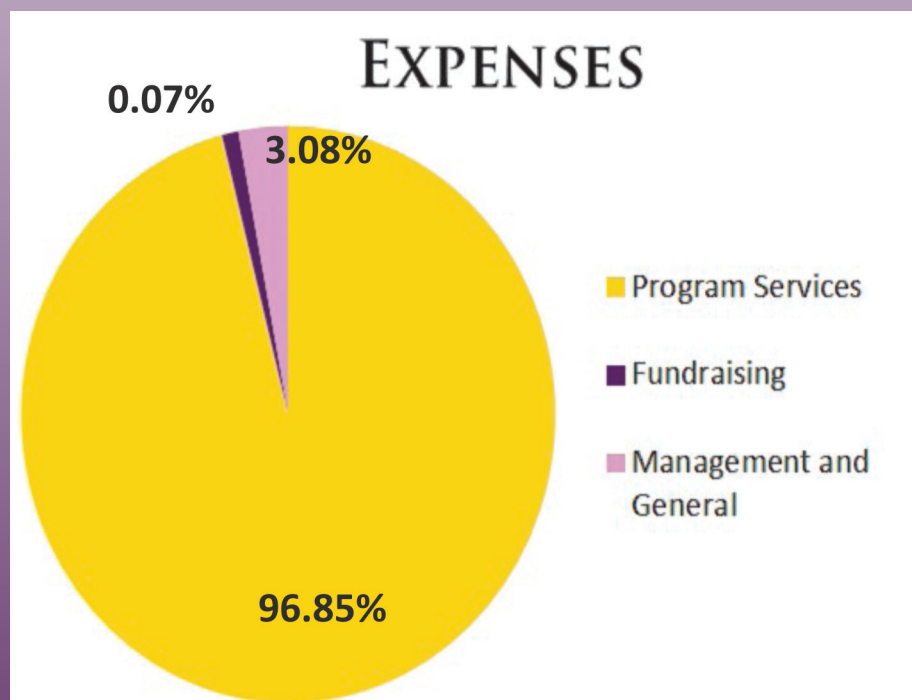
Patients' Age



2010 REVENUES AND EXPENSES

EXPENSES		
Program Services	\$ 15,549,347	96.85%
Fundraising	\$ 11,412	0.07%
Management and General	\$ 494,154	3.08%
Total Expenses	\$ 16,054,913	100%

REVENUES	
Donations and Contributions	\$ 23,751,591
Interest Income	\$ 81,852
Total Revenue	\$ 23,833,443



“They’re giving people their life back.”

Odalís, TAF Patient Since 2010

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Certified 501(c)3 Nonprofit Organization**